

Vending Solutions



Jergens Industrial Supply.

Grown in Manufacturing. Rooted in Service.

Jergens Industrial Supply is one of the only distributors of metalworking consumables and related products that shares space with a manufacturing company. We've grown up in manufacturing, so we understand your challenges and requirements better than most distributors. With over 50 years of experience, Jergens Industrial Supply helps you:

- Shorten set-up times
- Reduce cycle times
- Reduce tooling costs
- Increase production
- Optimize speed

Jergens + Vending = Savings, Knowledge and Control

Don't let the high costs of wasted inventory and high tool consumption affect your bottom line. Jergens Industrial Supply (JIS) specializes in helping companies manage inventory, monitor access, and **reduce your usage by 20%-40%** through the AutoCrib Industrial Vending System – with **no capital investment**.

The AutoCrib System for point-of-use dispensing on the shop floor delivers three key benefits:

1. Dispenses items
2. Tracks usage and expenditures
3. Alerts JIS for restocking



JIS – An AutoCrib Premier Distributor

JIS is proud to have been named a Premier Distributor for AutoCrib, the manufacturer of turn-key tool dispensing software and systems. A Premier Distributor is one who has demonstrated the ability to provide the highest level of system consulting, field support and replenishment services through a commitment to continuing education and dedicated personnel.

AutoCrib
Industrial
Vending Innovation
**PREMIER
DISTRIBUTOR**



TIME CONSUMING
AND WASTEFUL

CURRENT Process — Cycle Time to Process Purchase Order



COST SAVING
AND EFFECTIVE

AutoCrib Process —

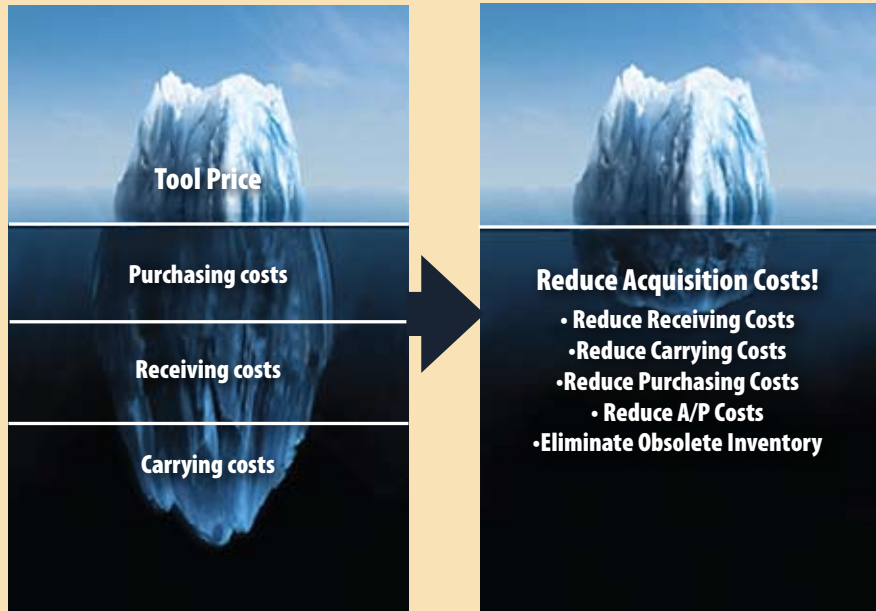


SAVINGS

How Does AutoCrib Provide Overall Cost Savings?

Tool prices are just the tip of the iceberg. Savings are realized by:

- Eliminating hidden procurement costs, obsolete inventory and overall transaction fees
- Automatic replenishment at the point of use
- Enforced discipline on the shop floor—100% accountability
- 24/7 distribution through a pull system—no extra personnel
- Increased cash flow



Cost Savings Breakdown for an Industrial Manufacturer

	Current	AutoCrib (21% reduction)
Item Usage	\$262,000	\$206,980
Purchasing (\$125/PO, 240 to 12)	\$30,000	\$1,500
Receiving	\$???	\$0
Carrying Cost	\$30,000	\$0
Obsolete Tooling	\$3,000	\$0
Stock Out	\$2,000	\$0
Machine Down Time	\$30,000	\$0
Operator Walk-Around	\$???	\$???
	\$357,000	\$207,500

The average roundtrip time to a tool crib in the U.S. is 15 minutes. After installation of an automated dispensing system, the average is reduced to less than 4 minutes. ~www.AutoCrib.com

Cycle Time to Receive Order



Vending Software Makes Purchasing More Efficient

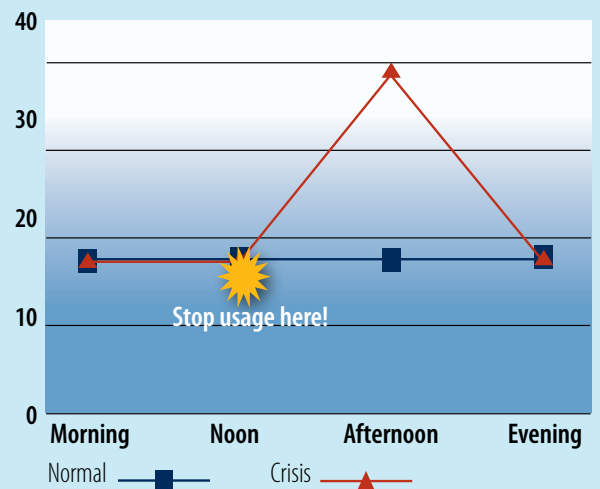
- Pull complete records of tools, supplies, and costs for every job
- Review usage by employee, item, department, or job
- Receive one invoice from JIS at the end of the month
- All tool and supply usage is tracked automatically
- Software gives you real-time access to tool consumption data
- Demand-Based Inventory Management Software sends an electronic purchase order automatically to suppliers



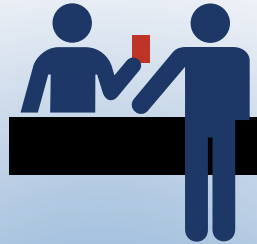
CONTROL

Control Access and Reduce Usage

- Eliminate hoarding
- Reduce your tool usage by 20%-40%
- Eliminate spikes in usage and eliminate waste through increased accountability
- Issue only what is required, not a full package
- Control and monitor your staff's access to supplies
- You decide what items each employee can access

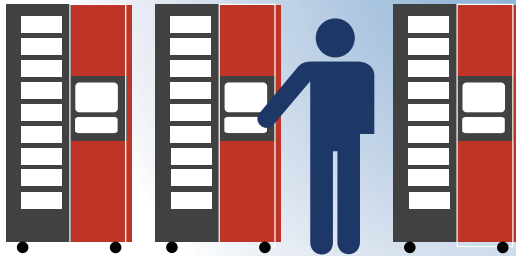


Choose what you need.



Consult and Advise

A dedicated JIS commodity management team will consult with you and advise you of workable vending solutions based on the size of your operation. No matter how large or small your business, we're just the right fit for you. And we'll keep in touch—so if your needs change, we'll help you change your vending system to match.



Complete Plant System with Onsite Manager

Need a complete plant vending system with a dedicated onsite tool crib manager? Call JIS. We're just the right fit for you.



One Machine

Need just one machine to serve your needs? Call JIS. We're just the right fit for you.

JIS + AutoCrib = More Than Vending

The AutoCrib System is more than just machines that dispense tools and supplies. JIS is the key to making the system work. We consult, provide the equipment, stock, train, and monitor the results of your industrial vending system.

Workholding, Clamping, and Drill Bushings • Cutting Tools • Indexable Cutting Tools • Abrasives • Tool & Die • Fluid Products • Fasteners & Gauges • Safety/Supplies



15700 South Waterloo Road
Cleveland, OH 44110
888.486.2100 • Fax: 216.486.5014
E-mail: tooling@jergensinc.com
www.jergensinc.com/jis